

# Logistics Services and Solutions Worldwide



**ICAPE** GROUP  
The power of precision



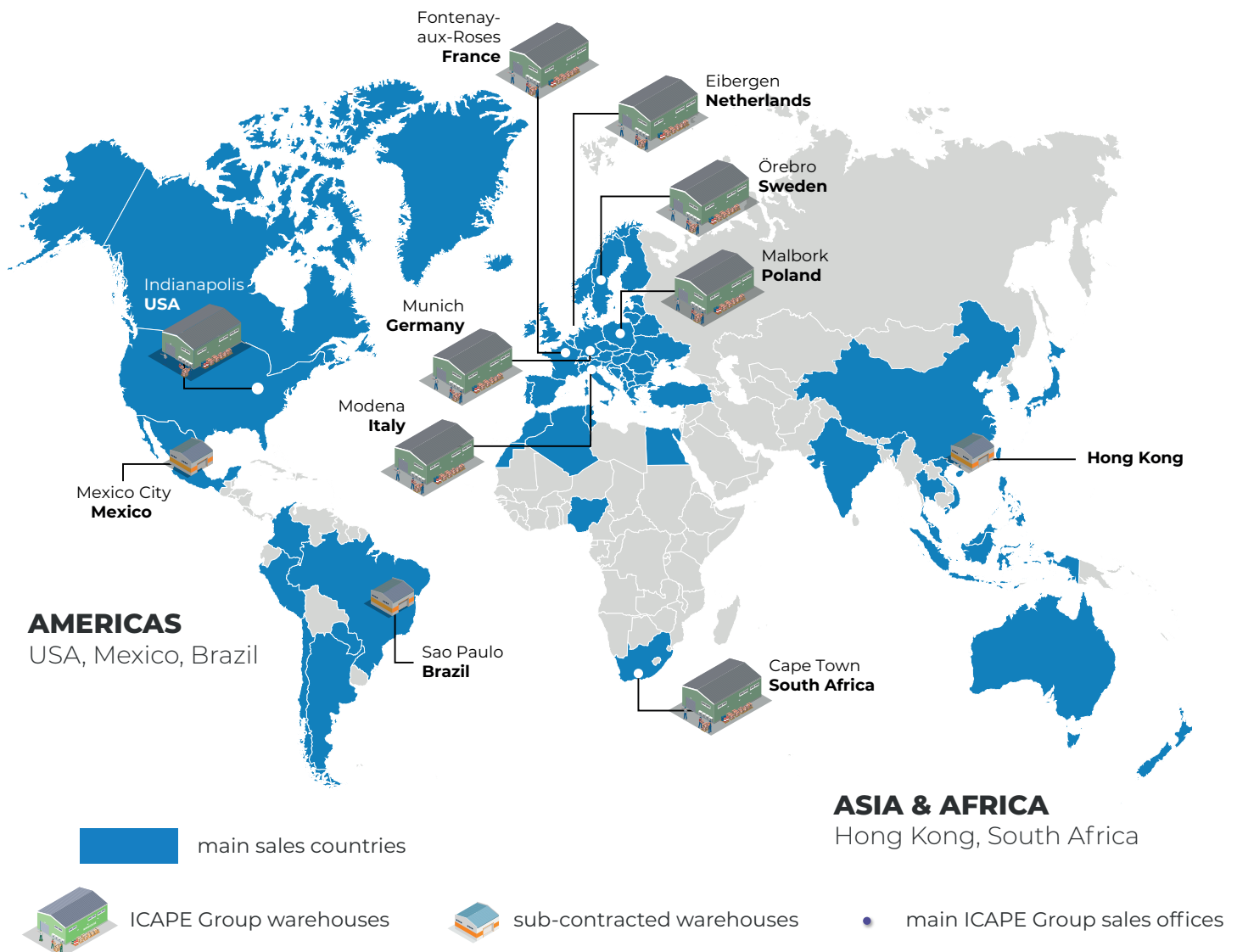
# World locations strategic solutions

## The power of precision

### EUROPE

France, Italy, Germany, The Netherlands, Poland, and Sweden

### OUR MAIN WAREHOUSES



### ASIA & AFRICA

Hong Kong, South Africa

## LOGISTICS SOLUTIONS

ICAPE Group has developed a **strategic network of supply chain responses** with ground transport, railway, air and sea freights. Several logistic offers are available to cater to the various needs of our clients: consignment stock which allows for flexible payments, restocking ease and shorter lead times, **CMI** and **VMI** (customer/vendor managed inventory), two hands on and innovative ways to manage inventory, and **blanket/call off orders** for customers with specific delivery needs. We approach supply chain with an eye on **sustainability and eco-friendly shipping practices**: our goals are to optimize on-site resources, planning, execution, and to eliminate unnecessary trips.

# Call Off Order Blanket Order



## WHAT IS IT?

A call off order is a purchase order which a customer places with ICAPE Group to allow **multiple delivery dates over a period**.

The order is stored in a warehouse of the ICAPE Group and **sent in several batches to the customer**. The quotation acts as an agreement.



## BENEFITS

QUICK IMPLEMENTATION

FEWER PURCHASE ORDERS  
ONLY ONE PO IS NEEDED

REDUCED LEAD TIMES & INVENTORY

STOCK NEAR CUSTOMER

## HOW DOES IT WORK?



# Safety Stock

## Preventing Shortages



### WHAT IS IT?

a safety stock is an **extra quantity of a product** which is **stored in a ICAPE Group warehouse** to prevent an out-of-stock situation for the client. It serves as **insurance against fluctuations**. A minimum safety stock level is defined between ICAPE & the client in the beginning of the contract to **automatically triggered a replenishment order** at our partner factory.

### BENEFITS

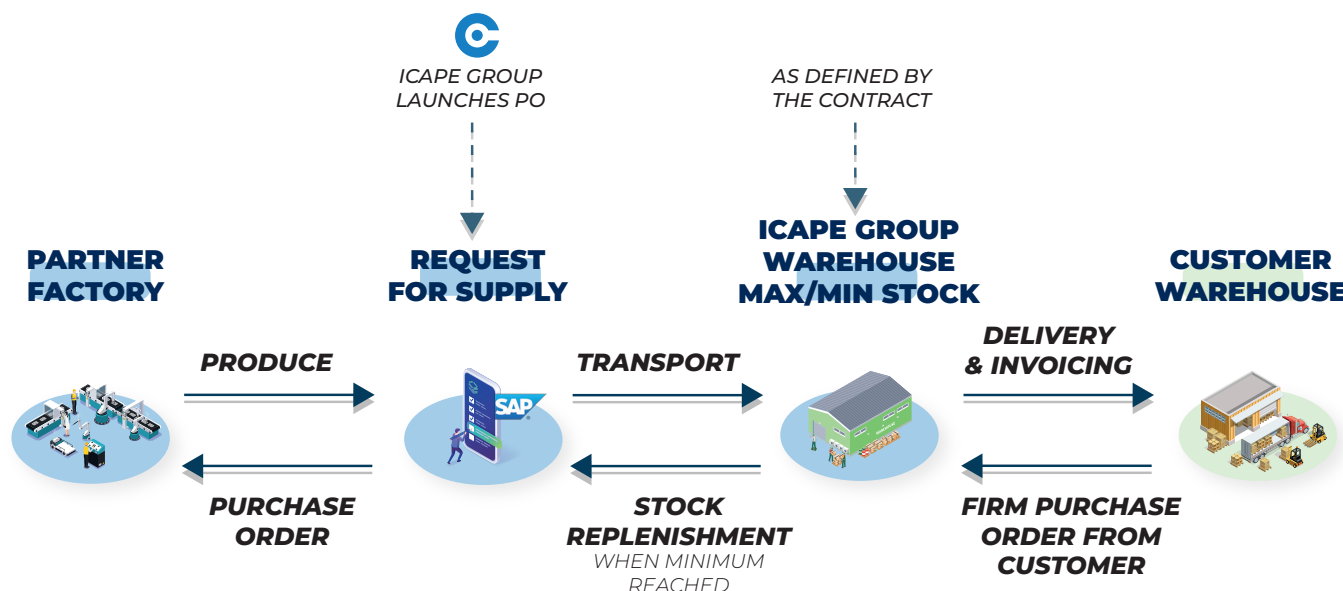
PREVENTS DISRUPTIONS IN MANUFACTURING OR DELIVERIES

PROTECTS AGAINST UNFORESEEN VARIATION IN SUPPLY

LOWER ADMINISTRATIVE COSTS  
ICAPE Group is responsible to replenish stock

EXCELLENT SOLUTIONS FOR RUNNING PROJECTS

## HOW DOES IT WORK?



# VMI

## Vendor Managed Inventory



### WHAT IS IT?

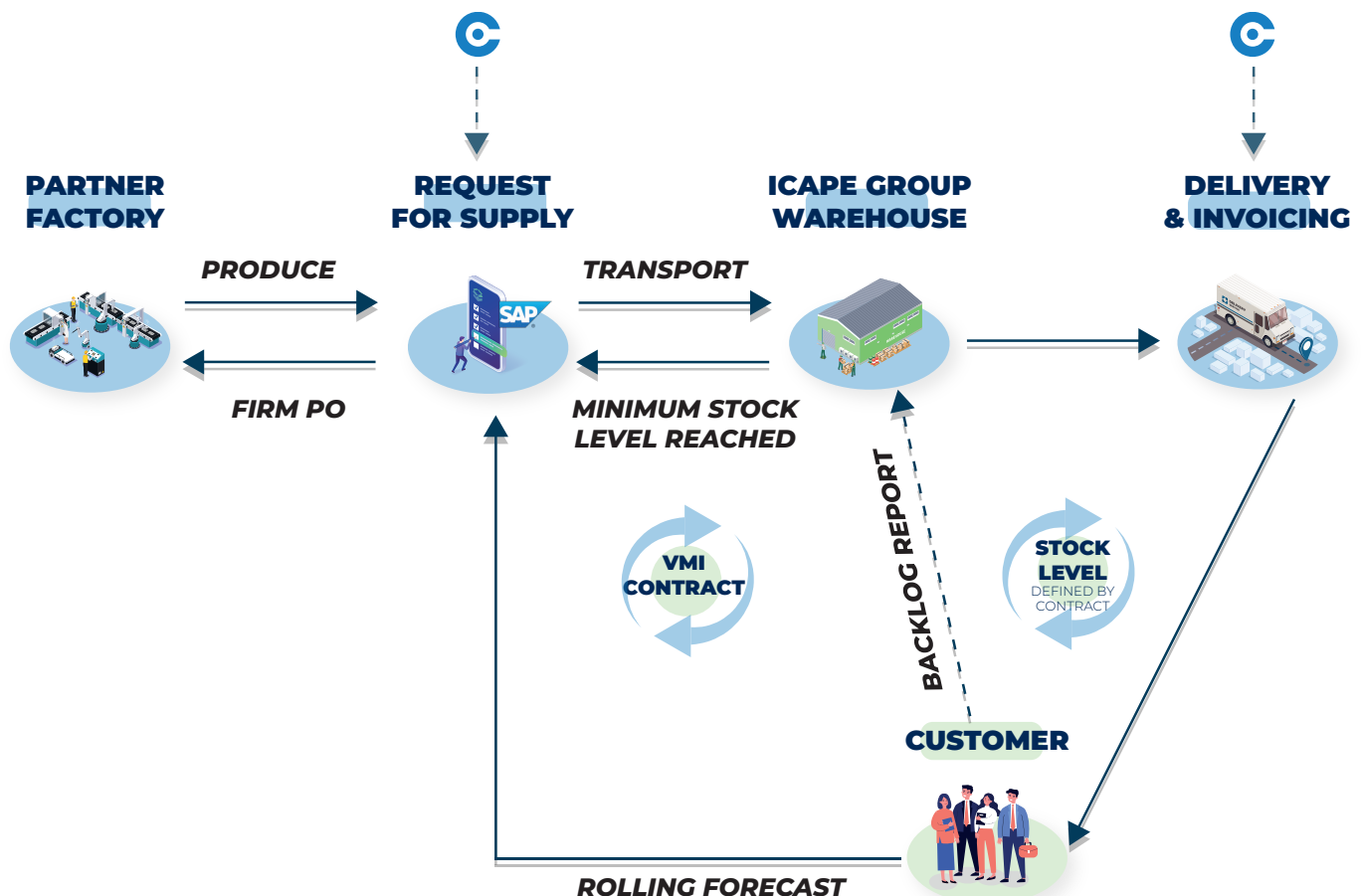
It is a supply chain agreement where we take **control of the inventory management decisions for the client** based on the forecast data shared by the client. We're the decision-maker who determines the order size for both. VMI makes it **less likely that a business will unintentionally become out of stock** of a good and reduces inventory in the supply chain.



### BENEFITS

- LOWER ADMINISTRATIVE COSTS
- ASSURED & EASILY ACCESSIBLE PRODUCT SUPPLY
- LOWER INVENTORY COSTS
- BETTER INVENTORY TURNOVER RATE

## HOW DOES IT WORK?



# CMI

## Co-Managed Inventory



### WHAT IS IT?

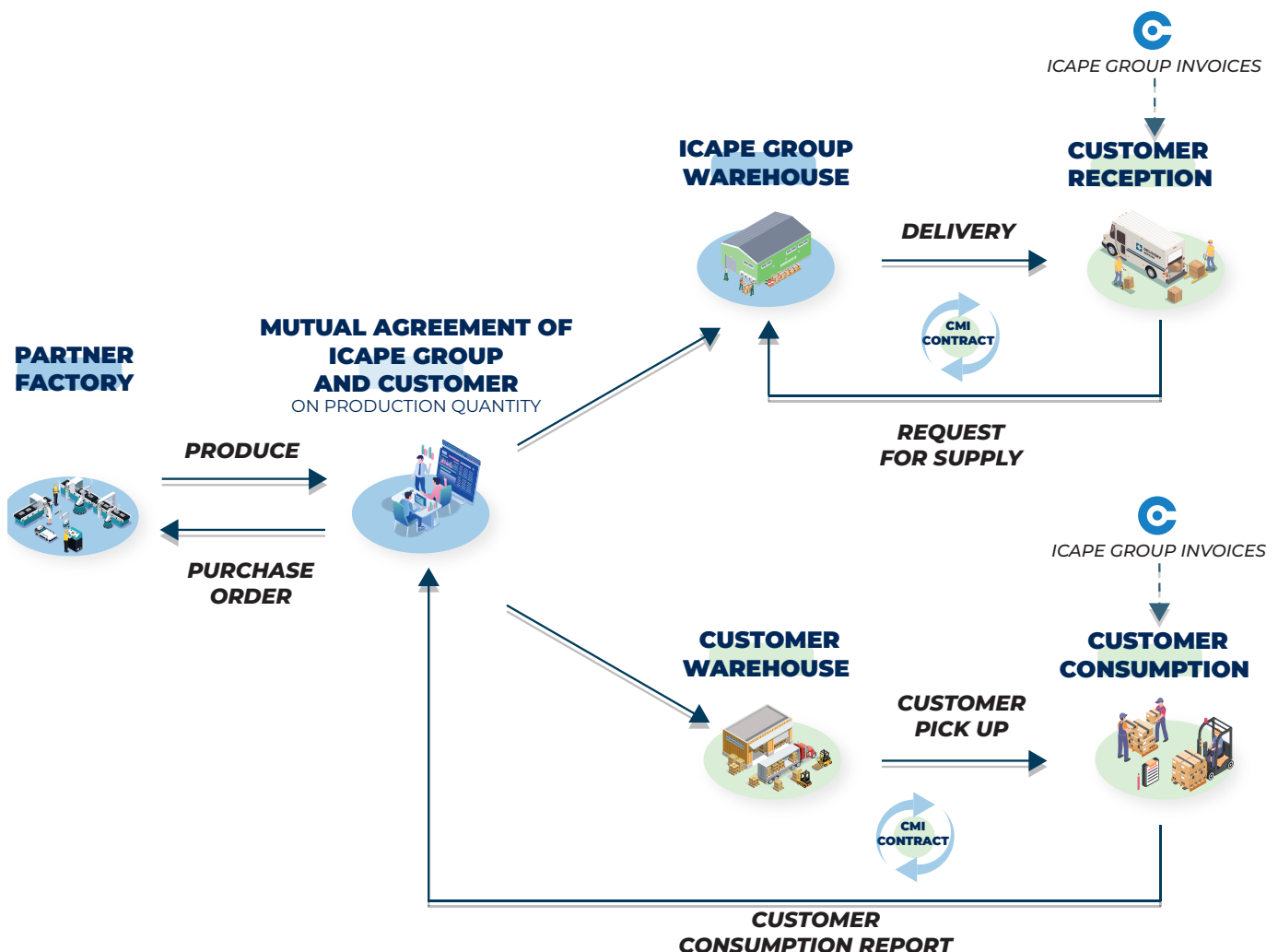
It is a business arrangement made between ICAPE Group and the customer. In case of co-managed inventory, the consumable items are **stored at the customer's premises or at ICAPE Group warehouse**. After the consumables are utilized fully or are delivered to the customer, the **items are replaced by us** with the consent of the customer.





### BENEFITS

- STOCK NEAR CUSTOMERS   
(ICAPE Group's warehouses located all over the world)
- EASE OF PAYMENT 
- AVOID INVENTORY MANAGEMENT 
- ORDER MORE AND PAY LATER 

## HOW DOES IT WORK?



# Which Logistics Option Is the Right One For You?

	 <b>BENEFITS</b>	 <b>LIMITS</b>
<b>CALL OFF ORDER</b>	<ul style="list-style-type: none"> <li>✓ <b>Easy &amp; fast implementation</b></li> <li>✓ <b>Volume pricing</b></li> <li>✓ <b>Nearby stock</b></li> </ul>	<ul style="list-style-type: none"> <li>! For small volume project only</li> <li>! Need to know all delivery dates</li> </ul>
<b>SAFETY STOCK</b>	<ul style="list-style-type: none"> <li>✓ <b>Excellent solution for running projects</b></li> <li>✓ <b>Quick &amp; easy implementation</b></li> <li>✓ <b>Low administrative costs</b></li> </ul>	<ul style="list-style-type: none"> <li>! Best suited for medium to large volume orders</li> </ul>
<b>VMI</b>	<ul style="list-style-type: none"> <li>✓ <b>Lower administrative costs</b></li> <li>✓ <b>Smaller order &amp; lower inventory costs</b></li> <li>✓ <b>Nearby stock</b></li> <li>✓ <b>High revenue project</b></li> </ul>	<ul style="list-style-type: none"> <li>! Lengthy implementation &amp; several meetings</li> <li>! Data &amp; forecast need to be correct</li> </ul>
<b>CMI</b>	<ul style="list-style-type: none"> <li>✓ <b>Better inventory turnover rate</b></li> <li>✓ <b>Extended payment terms: invoiced once goods are consumed or delivered</b></li> </ul>	<ul style="list-style-type: none"> <li>! Requires regular consumption update</li> <li>! If stock in client's warehouse: inventory costs</li> </ul>



As the produced quantity will be larger and customer will have parts near their factory, we can ship by sea freight and avoid express shipping.

# Contacts

## 26 BUSINESS UNITS LOCATED IN 16 COUNTRIES

ICAPE FRANCE, ICAPE DEUTSCHLAND, ICAPE ITALIA, ICAPE IBERICA, ICAPE NETHERLANDS, ICAPE POLSKA, ICAPE SWEDEN, ICAPE RUSSIA, ICAPE IDELEC, ICAPE USA, ICAPE CALIFORNIA, ICAPE CANADA, ICAPE MEXICO, ICAPE BRAZIL, ICAPE HONG KONG, ICAPE DONGGUAN, ICAPE CHANGAN EXPRESS, ICAPE INDIA, ICAPE JAPAN, ICAPE SOUTH AFRICA, ICAPE TRAX

DIVSYS ICAPE, DIVSYS FRANCE

CIPEM FRANCE, CIPEM HONG KONG, CIPEM USA

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## Stay in touch

[www.icape-group.com](http://www.icape-group.com)

